

We would like to welcome the participants and visitors of the 3rd German-Arab Education and Vocational Training Forum In Berlin, October 6th – 7th, 2011

And we would like to extend our sincere thanks to the organizers of this event

iMOVE and Ghorfa

Lucas-Nuelle GmbH

Speaker: Christian Staab Schmidt, Managing Director, Lucas-Nuelle Middle East

www.lucas-nuelle.com





The Lucas-Nuelle Group of Companies







LUCAS-NÜLLE

Technical training systems

Employees: 100 Location: Kerpen Established: 1979

PHYWE SYSTEME

Training systems for natural sciences

Employees: 250 Location: Göttingen

Established: 1913

INTEA

Basic and vocational training and

consultancy

Employees: 20

Location: Kerpen

Established: 1978





Brief Information about Lucas-Nuelle GmbH

Development, design and production of training systems for vocational and technical education in the fields of electrical engineering and electronics, mechatronics, automotive and process control.



Established 1979 in Kerpen, Germany, by Mr. Rolf Lucas-Nuelle Approx. 100 employees, almost half of them M.Sc.EE Turn-over approx. 25 Mio Euros, 80 % outside Europe

Active in the Middle East since 1980, since 2004 through...





Lucas-Nuelle Middle East FZE

- **Project Development**
- Project Planning and Coordination
- Sales
- **Order Processing**
- **Training**
- **After-Sales Services**
- **Exhibitions**







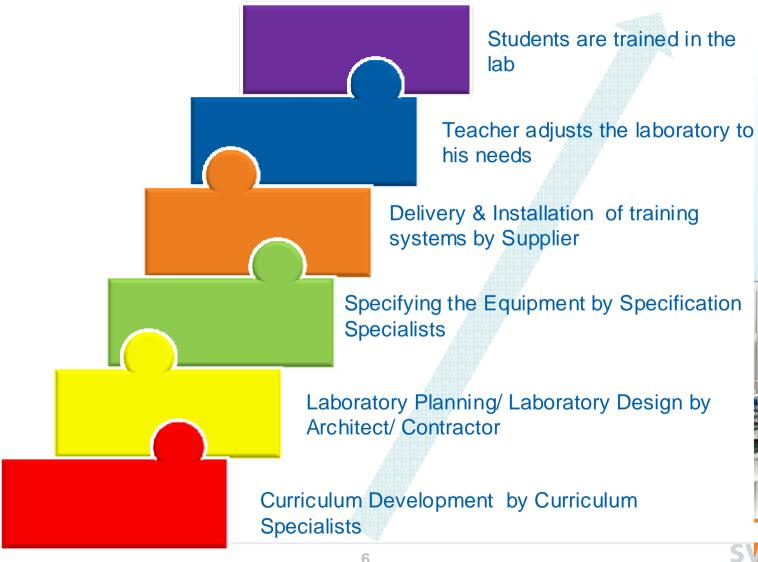
The Technical Trainers College in Riyadh

- A project developed by GIZ (formally GTZ)
- the first of its kind in KSA
- offers a three-year training programme to develop young Saudi college graduates into qualified trainers in Technical and Vocational Education and Training.
- GTZ started designing in November 2008.
 September 2009 it started operations

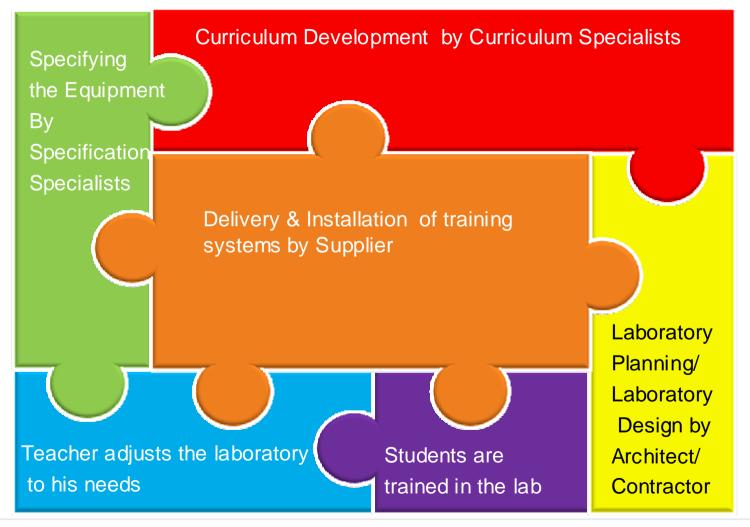














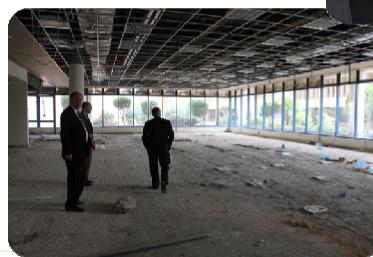




Early consultancy with the responsible architects



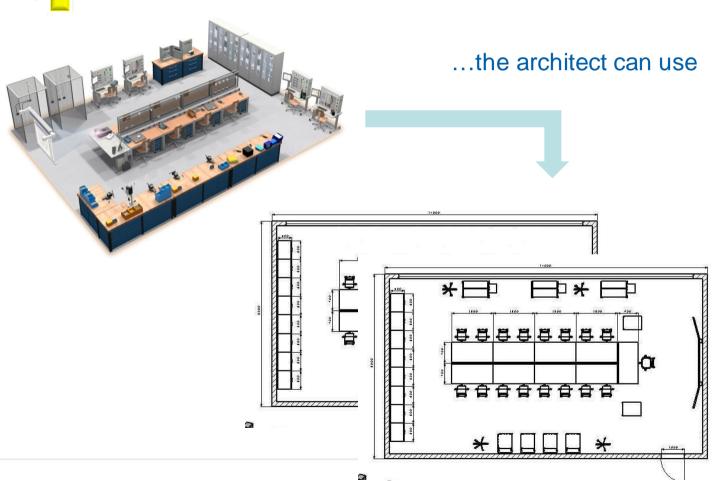
- The guidelines of the curricula
- The requirements of the training systems
- The needs of the teacher
- The students







Providing adjusted solutions









Involving the teacher and the supplier in the Equipment **Specification**

- **Curriculum and Training** systems will fit, no requirements will be made that can't be fulfilled by the markets
- Harmonization with international standards comes automatically
- The teacher will be qualified in all subjects chosen
- High acceptance of the delivered equipment
- Gives room for development of new systems

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Curriculum Planning				Sem	este	r					
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Electrical fundamentals						,					
Basic Electricity		X									
Electronics	3	X						-			
Digital Technology			X								
Circuit design			Х								
Electrical Installation		X									
Microcomputers & Microprocessors				X							
Basic Instrumentation											
Basics of Closed Loop Control	Part V:	Study	y Areas								
Basics of Mechatronics											
Basics of Electrical Machines		ry of the nics Tech		reas for t	he subjec	t of					
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Basics of Telecommunication	Study a	reas							Recommen	ded Times	
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The result: Equipment Lists up to highest international standards

- Definition of training systems rather than components
- **Equipment lists** concentrate on a "lab approach"
- Lab concept rather than individual items
- **Up-to-Date with Technology**

2			Labs					Basic	Worksh	ops	Advar	ced La	bs			
2	Project "Installation of new labs at a vocational training centre"	Budgetary unit price ex works	Digital & Microprocessor Technology	Measurement & Closed Loop Control	Computers & Applications	PC Software and prototyping lab		Electrical Installation	Basic Mechanics		Wechatronics lab	Electric Machines, Power Electronics and Drives	Power Engineering and Alternative Energy	Telecom and IT Technology	Total Qty	Budgetary total price es works
38	Training equipment			-												
39	Mechanical														×	Į.
40	Basic mechanical skills	4.000				0		2	12						14	56.00
41	Advanced mechanical equipment	8.000							6		Т				6	48.00
42		8				8	6					1		6	3	ľ
43	Electrical fundamentals				i							1				
	Basic equipment for multimedia training	1.500	12	12	12	12	12				12	12			96	144.00
	Basic Electricity & Electronics	5.000				(12	60.00
	Bread-board system for circuit design	600				12						Į.			12	7.20
	Computer-based training software	10.000				12									12	120.00
48	Hands-on experiments in electrical installations	5.000				0		12							12	60.00
49	Industrial Applications of electrical installations)*	8.000						6							6	48.00
	Digital Technology	4.000	12												12	48.00
	Microcomputers & Microprocessors	3 000	12												12	36.00
52	Basic Instrumentation	5.000		12											12	60.00
53	Industrial Applications Instrumentation)*	8.000		6											6	48.00

16.5¤	Set-of-7 weights, 0.1-to-2-kg¶ ¶ contents: 1100-g, 2200-g, 1500-g, 21-k and 12-kg; material: cast-front= each with hook and rod in the base-for attachment to each other#	Literat	ure·for·the·Training·Equipment·Included		
16.6¤	Resistor:1-Ohm¶ ¶ plug-in-unit:2/19;-low-induction□	1.14¤	Set-Didactical-Material-for-the-Training-		
16.70	Resistor 100 W, 2 W¶ ¶ plug-in unit 2/19; tolerance 5 % =		Systems¶		
16.80	Resistor-330-Ohm,-2-W¶ ¶ plug-in-unit-2/19; tolerance-5-%=	-	The didactical material shall include:¶		
16.90	Resistor-22-kOhm,-0.5-W¶ ¶ plug-in-unit-2/19; tolerance-5-%¤				◆theory background information¶
16.10¤	Resistor-47-kOhm,-0.5-W¶ ¶ plug-in-unit-2/19;-tolerance-5-%=		•→experiment instructions¶		
16.11¤	Resistor-100-kOhm,-0.5-W¶ ¶ plug-in-unit-2/19;-tolerance-5-%=		 → experiment-sheets-for-the-trainees¶ → experiment-result-sheets-for-the-instructor¶ 		
16.120	Resistor 220 kOhm, 0.5 W¶ ¶ plug-in unit 2/19; tolerance 5 % =	1	Wherever applicable maintenance		
16.13¤	Book:-Force-Measurements-with-Strain-	a			

Set-Didactical-Material-for-the-Training-Systems¶

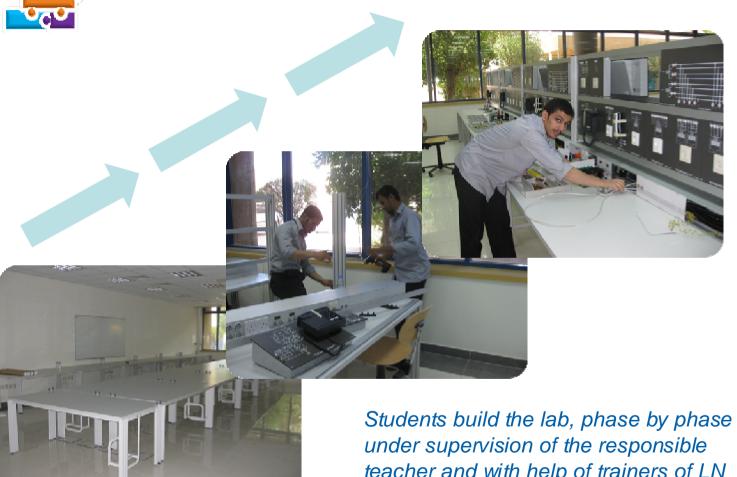
- + theory-background-information¶
- experiment instructions¶
- experiment sheets for the trainees¶
- experiment result sheets for the instructor¶
- → Mharavar annlicable maintenance







Involving the students in the installation – a project work



teacher and with help of trainers of LN





Today's Students – Tomorrows Teacher

- Students have learned about the concept of a lab setup
- They know to formulate their needs in the future and to necessity of early involvement
- High acceptance of the delivered equipment with the students



Students receiving their certificates for the project work from LN, GTZ and dignitaries of the TVTC





The Final Result – a perfect lab

- State of the art technology
- 100% in line with the curriculum
- Teacher knows every experiment and can run them
- High acceptance of the delivered equipment







What Lucas-Nuelle can do for you:

- Study of the present situation
- Pin-pointing important subjects
- Curriculum Development
- Laboratory Planning
- Laboratory design
- Updating training methodologies
- Defining of requirements
- Delivery & Installation of training systems
- Technical and didactical training
- After-sales services through local partner







Thank you for your attention

Questions are welcome

For further information please also contact us at our presentation area in the foyer or at our booth in hall

Sincerely yours

Christian Staab Schmidt

